

Site Management Guide





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REPORTING

CASHIER REPORTS

Each cashier begins their shift by running a Shift Change Report. The report records all transactions from the previous shift.

This section contains a list of reports that can be printed from cashier's mode and a sample of some of the reports.

REPORTS DESCRIPTION

REPORT	PURPOSE
Shift Inquiry	Reports the sales totals for the current shift.
Shift Change Report	Reports the sales totals for the current shift in two parts: 1 POS (company specific custom information) Closes the current shift. Starts a new shift. 2 Terminal (Standard sales information).
Pump Totals	Reports the pump meters.
Reprint Last Store Report	Reprints the store report that was printed last. If the last report was the Shift Change report, the last POS Report must be reprinted.
Reprint Last POS Report	Reprints the company specific POS report.
Meter Discrepancy Report	Prints automatically at the end of the Shift Report. Checks for any differences between the metered sales and the reported sales.



PRINTING REPORTS IN CASHIER MODE

- 1 From Cashier screen, select REPORTS.
- 2 The Reports menu will be displayed on the screen.



SHIFT CHANGE REPORT

What it is	Summarizes sales in the following categories:		
	 Cash, debit card, credit card, fleet card and AFD sales 		
	Items sold by category		
	 Specials 		
	 Coupons Accepted 		
	Discounts		
	Payouts		
	 Safedrops 		
	 Self-serve and full-serve totals by litres and by dollars 		
	 Pump meter reads 		
Functionality	When printed, the current shift is closed, a new shift is started and a report is printed. A running total of sales is kept until new shift is closed.		
Department details	These can be turned off, configurable by Department.		
	Contact Esso/Mobil Help Desk to change this setting.		
"Coupons Accepted" section	Outlines Esso redemptions and Fuel Savings. Fuel Savings includes standard PRICE PRIVILEGES cards and grocery paper tickets, which must be manually broken out (until future release).		



Obtain Electronic Version of Shift Change Report:

- Ensure USB drive is plugged in to POS.
- From Menu screen, select REPORTS. Select SALES SUMMARY and enter password.

Highlight shifts to be exported. To highlight more than one report, use the Range function.



- Select EXPORT SHIFT INFO.
- Files from the shifts selected will be exported as <u>SEPARATE</u> files on USB drive.
- Access USB key on a PC.
- On USB key, shift file will have naming convention shift_num.SFT (e.g. 10520.SFT).
- To view content, right-click on file, open with Notepad.





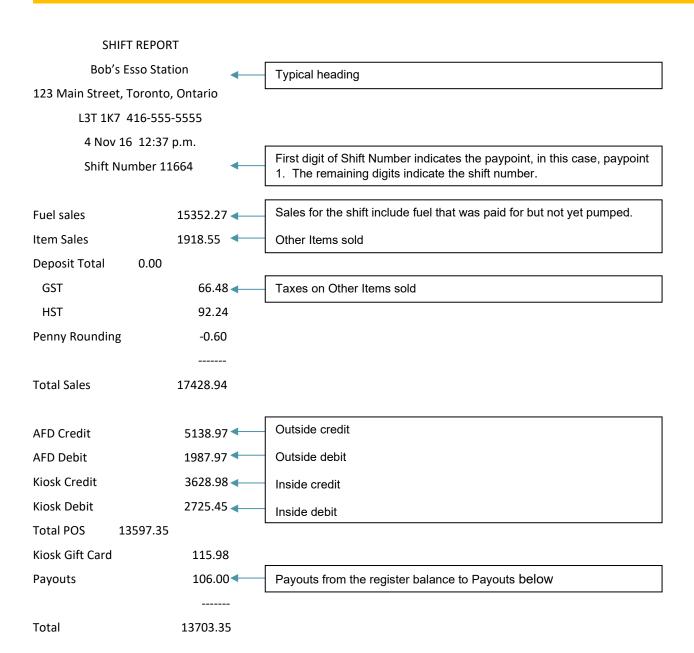






SHIFT CHANGE REPORT

SHIFT CHANGE REPORT - EXAMPLE





Coupons Accepted 28.56 Can be balanced against Coupons Accepted section

Canadian Cash 3697.03 Total of Safedrops entered during shift

Safedrops 7 3300.00

Cash On Hand 397.03

The amount of cash that should be left in your drawer

SELF SERVE FUEL SALES

FUEL TYPE VOLUME TOTAL [L] [\$] DIESL 888.30 816.36 **EREG** 12323.24 11785.82 **EEXTR** 499.75 541.07 **SUPRM** 1333.21 1507.67 **EPLUS** 604.35 701.35

15648.85 \$15352.27

Review of self-serve sales

Note: Fuel that was redeemed, shown under "Coupons Accepted" section, are included here. Redemptions are Coupons and are accounted for in the tenders.

ITEM SALES

Total

Item net# V Total ← V for number of voided items

Department: 000041 15-CAR WASH

0001101 LUXURY WSH 1 0 \$ 14.99

0001102 FULL WASH 3 0 \$ 38.97

0001103 QUICK WASH 2 0 \$ 21.98

Grand Total 6 0 \$ 75.94

HST \$ 9.87

Review of all non-gas items sold throughout the shift. Sales will be broken down by department. A few departments are shown in this example on this and the next page.

Note: Items that were redeemed, shown under "Coupons Accepted" section, are included here. Redemptions are Coupons and are accounted for in the tenders.



Department: 000166 4M-CHOCOLATE BARS

 0021437 Cffe Crsp 50g
 2
 0 \$ 3.00

 0022729 Twix 45g
 2
 0 \$ 3.00

 0022761 MMPntBtrChS
 1
 0 \$ 5.19

 0023735 Lncstr Cara
 1
 0 \$ 3.69

Grand Total 6 0 \$ 14.88 HST \$ 1.93

Department: 000609 GX-SOFT DRINKS 0011017 GlcVitWtr59 1 0 \$ 2.59 0012721 Red Bull 47 1 0 \$ 4.99

 0014823 BrsklcedTea
 1
 0 \$ 2.39

 0014970 Pepsi Diet5
 2
 0 \$ 4.78

 0015027 Pepsi 591ml
 3
 0 \$ 7.17

 0015391 NestleWater
 8
 0 \$ 8.00

 0016216 Fanta Oran4
 1
 0 \$ 1.75

 0016219 Coke Clsc 1
 2
 0 \$ 5.58

 0016343 Dasani 591m
 1
 0 \$ 1.79

 0018808 Gingerale 5
 1
 0 \$ 1.99

0024070 CrushGrape5 1 0 \$ 2.39 0024583 Dr Pepper 5 1 0 \$ 2.39

0025916 Coca Cola 2L 3 0 \$ 7.50 0025990 Sprite 2L 1 0 \$ 2.50

Grand Total 31 0 \$ 64.97 HST \$ 8.45



Redemptions

Outlines redemptions and Fuel Savings during this shift.

Review of loyalty points earned during this shift.

PC Optimum

Description net# V Amount 10 C/L Redemption 3 3 6.06 Carwash Redemption 2 1 22.00

Loyalty Sales Totals

Start: 2021-10-29 07:56 End: 2021-10-29 23:39

PC Optimum

Total loyalty sales 20202.59

Number of loyalty sales 27

Total loyalty discounts 28.06

Points earned

 base
 204040

 bonus
 6200

 Total
 210240

PAYOUTS Description

Amount

Lotto Payout 76.00 Maintenance Expense 30.00 Review of Payouts that occurred during this shift.

SELF SERVE PUMP READ SUMMARY Review of Metre Reads for Self-Serve sales for this shift.

DIESL L 2093072.930 EREG L 2991024.070 EEXTR L 193850.100 SUPRM L 385616.690 EPLUS L 83940.550

Low feedstock L 5087994.728 High feedstock L 482550.274

Total Cash \$ 4787251.00



SHIFT STATISTICS

Shift Statistics for this shift.

Total transactions...... 682

\$ 17429.54

Fuel only transactions...... 378

\$ 14013.39

Voided Transactions...... 1

AFD transactions...... 179

\$ 7126.94

1

Number of key entered credit...... 1

of Shift Inquiries run...... 3

*Undo Key Hits: 14

*Clear Key Hits: 24

*Negative Sales: 1

*Void Transactions:

CARD STATISTICS

Outlines transactions where the card was used more than once on this shift, and transactions that were manual card entries.

Time Trans# Card M V Sale \$
14:44 003152 DEBIT 39.93
14:48 003156 DEBIT 24.00
16:56 003199 VISA 6.59
17:07 003233 MC 16.79
17:26 003266 VISA 10.16

METER DISCREPANCY REPORT

Bob's Esso Station

123 Main Street, Toronto, Ontario

L3T 1K7 416-555-5555

4 Nov 16 11:22 p.m.

Terminal Meter Difference

Sales Sales

Regular

L 1119.50 1125.60 6.190

Reports on any discrepancies between the metered sales and the Bulloch POS sales.



PUMP TOTALS REPORT

PUMP TOTALS REPORT - EXAMPLE

PUMP VOLUMES					
SELF SERVE					
01	August 2014	10:01 a.m.			
Shi	ift 14576 Aug	ust 01 6:01			
DISPENSER 1	Λ				
FREG	L	42398.20			
LINEO	\$	195719.11			
DISPENSER 1		133,13.11			
SUPRM L 31768.28					
	\$	28876.99			
DISPENSER 1		200.000			
EEXTR	_ L	28982.48			
	\$	25327.55			
DISPENSER 1					
EREG	L	56392.25			
	\$	46192.26			
DISPENSER 1	DISPENSER 14				
EREG	L	45809.63			
	\$	158980.75			
DISPENSER 15					
EREG	L	63753.43			
	\$	633692.08			
GRAND TOTALS					
EREG	L	435869.41			
	\$	3617196.72			



MANAGING SALES

The BT9000 keeps track of all transactions processed at your station. This section describes the functions that managers can use to audit transactions and print standard reports. These functions are normally restricted to managers or shift supervisors.

OPTIONS

The BT9000 Reports and Logs sections can be used to audit all POS transactions. Most functions can be viewed as well as printed. All information is grouped by shifts.

All of these reports are kept in the system for a pre-determined number of days.

Note: The number of shifts kept at a site varies from site to site. The number of days retained at each site may vary, but typically it is kept for 40 days. During the 40 days the site may have an unlimited number of shifts. On the 41st day, all shifts pertaining to the 1st day will be deleted. You will always have the latest 40 days of shifts.

REPORTS

REPORT	PURPOSE
Sales Summary	Provides an overview of all sales transactions for a defined time frame.
	The Sales Summary Report is identical to the Shift Report with the exception that it can summarize one or more shifts depending on the range selected. It is probably the most common report used by management.
Esso End of Day	Prints automatically upon executing Esso End of Day.
	Provides an overview of all sales transactions in the shifts since the last Esso End of Day.
	The Esso End of Day Report is identical to the Shift Report with the exception that it summarizes the shifts that was part of the current Esso End of Day.
Daily Summary	Provides an overview of all sales transactions for the timeframe of a previous Esso End of Day.
	The Daily Summary Report is identical to the Shift Report with the exception that it summarizes the shifts that was part of the selected Esso End of Day.



PRINTING REPORTS

Print Sales Summary Report

From main Menu screen, select REPORTS.

Select SALES SUMMARY and the following screen will be displayed:



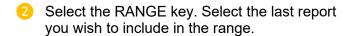


Select desired shifts using one of the two methods outlined below.



Selecting Shifts: Method One

 Select the first report that starts the range you want to print. The highlighted report changes color to indicate that it has been selected.







Selecting Shifts: Method Two

1 Select individual reports to highlight the reports you wish to print.



Repeat the process until all of the desired reports have been highlighted.



Reprint a Sales Summary Report

- From main Menu screen, select REPORTS.
- Highlight the summary (or summaries) required by selecting the reports.
- Select PRINT key. The system processes the data and a report prints.



Print Daily Summary

1 From Main Menu screen, select REPORTS.



- Select 'Daily Summary', the following screen will be displayed.
- Select desired report to be displayed/printed.





LOGS

Logs help you manage your store. They also serve as one of the BT9000 security features. There are several types of logs available. This section explains some common ones you may find useful.

ACCESSING THE LOGS

- From main Menu select LOGS.
- 2 Logs menu will be displayed.



SECURITY LOG

What it is

Records all events of potentially incorrect system usage. Examples: System exits, attempts to secure areas of the system with invalid passwords, price and tax overrides.

Records cashier activity.

Examples: Items that were sold and then unsold by using the CLEAR key, voided transactions, the time shift offs were completed, etc.

Recording these transactions allows management to know when they occurred.

:0:

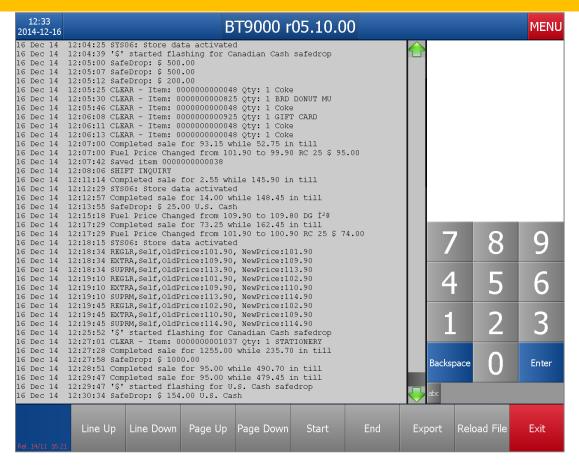
The use of the CLEAR key or voided transactions are not necessarily incorrect. Proper usage of these features is highly desirable and beneficial.

Multi-paypoint POS sytems

Information displayed in the security log is paypoint specific.



SECURITY LOG - EXAMPLE



POS LOG FILE

What it is	Displays every transaction submitted for loyalty and bank approval. Examples include: information regarding credit, gift card and debit transactions – time that a card was swiped, if it was denied, the type of card, number and dollar amount.
Security	All credit, debit and gift card numbers are masked. You do not have access to the full card number.
Display	Transactions are displayed one shift at a time. You can display any shift kept on record.
Multi-paypoint POS sytems	All POS log information can be viewed from either paypoint.



Print POS Log File

 To view bank transaction. from LOGS menu, select POS LOG FILE.

POS Log File screen is displayed.



- 2 Tap on the desired shift. The POS log file for the shift is displayed on the screen.
- 3 Select PRINT key.
 Note: PRINT is not available in version 05.10.35 and older.



Select YES key to print the report.





SALES REVIEW LOG

What it is	Allows you to review transactions for selected shifts.	
Good to know	It works similar to the Review function while in Cashier mode. The difference is any shift kept on record can be displayed.	

View Sales Review Log

- To review transactions for specific shifts, select SALES REVIEW from the Logs menu. The Sales Review screen appears:
- Select the SELECT key. Information from the last shift report will be displayed on the screen.



- To review transactions for a specific shift, select the desired shift.

 The screen displays details of all transactions that occurred for the selected shift.
- Follow the instructions on the screen to review more transactions.





METER READS

What it is	Detailed list of fuel volumes by pump meter.
How it is helpful	Allows you to reprint Pump Totals taken at shift-off time. Pump totals are normally obtained in the report at the end of a shift.
Good to know	Pump totals are printed one shift at a time and you can print any shift kept on record.

Print Meter Reads (Post Shift-Off Pump Totals)

 Select METER READS from the Logs menu.

A list of valid shifts is displayed in a popup box.



Select the desired shift. The Meter Reads will print.



Preparing Your Staff

As a Store Manager and/or Retailer, your role is to assist your staff with getting ready to use the Bulloch POS, whether the POS system is being newly installed at your site(s), or a new hire is being trained.

A package of learning tools and support resources has been created to assist you in supporting your staff and in preparing yourself to begin using the Bulloch POS.

TOOLS AND RESOURCES

DESCRIPTION	FORMAT	HOW TO USE IT
Access provided through the Marketing Resource Centre (MRC) to the Bulloch POS Learning Tools and Support Resources described on this and the next page.	Web page online – access it through a tablet or desktop computer. PC and Mac compatible.	During dedicated preparation time, employees should go to this web page to begin eLearning to use the Bulloch POS.
Bulloch Basics - eLearning Bulloch Basics is intended to be the first Resource employees access. Interactive overview of the Bulloch POS, the Bulloch Information Centre, the Simulator and the Support Resources.	Online – access it through the Bulloch Information Centre on a tablet or desktop.	 Time to complete: Cashiers – 20 minutes Store Managers – 30 minutes When complete, employees will understand how to access all tools and resources and will have begun processing transactions in the Simulator. Completion confirmation sent to Store Managers for each employee
A mock Bulloch POS system with over 20 Cashier and Store Manager transactions and functions.	Online – access it through the Bulloch Information Centre on a tablet or desktop.	 Provides opportunity to practice transactions and functions exactly as they appear in the Bulloch POS. After completing Bulloch Basics, employees should practice all transactions and functions in the Simulator relevant to their role. Time to complete (first review): Cashiers – 20 minutes Store Managers – 30 minutes



TOOLS AND RESOURCES (CONT.)

DESCRIPTION **FORMAT** HOW TO USE IT

Support Resources - Cashier

Printable resources available on the Bulloch Information Centre web page. Keep immediately accessible for Quick-reference guide to the Customer-Facing easy reference while assisting most critical customer-facing Transactions Guide customers in the first days and transactions for Cashiers weeks (e.g., under the till, with and Store Managers other support documents beside 3 pages front and back the till, etc.). Print in colour and laminate. Review before using the Bulloch A concise step-by-step Common Transactions guide to the most common and Functions Guide Keep readily accessible in back and critical transactions and office or near the till in the first few functions for Cashiers and days and weeks. Store Managers. Print in colour. Accessible via a link in the Detailed description of Esso-Specific Common Transactions and **Transactions Guide** Loyalty Earn, Redemption **Functions Guide** and other Esso-Specific Review when needed for a more transactions with in-depth walk-through of these screenshots and additional transactions. notes. Access online. Print if desired. Review when needed for Over 200 page in-depth **Bulloch Reference** assistance with processing less guide to the Bulloch POS. Manual common tasks in the POS. All employees should have access but will mostly be used by Store Managers. Access online. Print if desired. Review before using the Bulloch Instructional step-by-step How-To Videos POS. videos of some of the most Access online. common transactions. Additional Support Resources for Site Management

Review prior to using the Bulloch Detailed guide to reporting Site Management Guide using the Bulloch POS including a comparison of Use the Road Map to Success on page 22 to keep track of training. Passport vs. Bulloch reporting functions. Keep accessible in the first few days and weeks. A guide to preparing your staff for success. Access online. Print if desired.



ROAD MAP TO SUCCESS

Employee Name: Date:

A recommended timeline to prepare for using the Bulloch POS is provided below.

☐ 10 days	<u>. </u>	☐ 5 days	•	☐ 1 day before
Complete Bulloch Basics (20-30 mir		Complete all Simulator tasks for your role (20-30 mins).	□ 5 days	Final Review: Complete all Simulator tasks for your role.
0	Cashiers review Common Transactions and Functions Guide and Customer-Facing Transactions Guide. Store Managers review Site Management Guide	ı	Complete Knowledge Checks (below). Review resources related to areas identified by Knowledge Checks.	
				Use Bulloch POS first time.
	VLEDGE CHEC			
	your preparation, use the			
□ Pa		the additional tips a	together (30 mins): nd notes in the Comm ortant items to keep in	
	you will process the Review the Esso-Sp	m with the Bulloch Foecific transactions i	urrently process trans POS (this doesn't app in the Common Trans etween each process	ly to new hires). actions and
	omplete the Simulator Kn	owledge Checks un	til you c <mark>an process</mark> the	e tasks without
□ St	tore Manager observe sta ne.	off completing Simula	ator Knowledge Chec	ks a second
□ A:	s a Store Manager, considered from each. Review th			formation you



TIPS FOR TABLET USE

It is recommended the Bulloch POS training is completed on a tablet, a desktop or a laptop. To help ensure you get the most benefit from the learning tools and resources, review the tips for tablet use below:

Screen Management	In the Display settings on your device, set the screen sleep settings to "Never". This will avoid the screen going dark while reading or completing an activity.
Orientation	The learning materials can be viewed in both landscape or portrait orientation. Generally, landscape orientation is the preferred option to provide the best view. To change this setting, either turn the tablet around until it is in landscape position. The picture will also turn. If this option is not available, change the orientation setting in the Settings of the device.
Zoom Level	To best view and read some of the images and text, you may need to either zoom in or out on the screen. If you're device is touchscreen, simply put your thumb and pointer finger on the screen. To zoom out, move them away from each other. To zoom in, move them together. If the overall zoom is consistently too large or too small, the zoom level can also be changed in the screen display Settings on your device

SUPPORT

If you experience issues with your Bulloch system, there are a number tools and resources available to reduce the impact to your site. This section covers the support available to you and your staff:

FIRST-LINE SUPPORT FOR EMPLOYEES:

Bulloch information Center	Support ResourcesSimulatorHow-To Videos	
Manager & Assistant Manager	Ask for assistance when needed.	
Call Esso/Mobil Help Desk	If the issue cannot be resolved, please call 1-800-268-7107 for assistance.	